The People Concern estimates a more than $43 million annual operating budget for fiscal year 2018 – 2019.

**PUBLIC AND PRIVATE REVENUE SOURCES FY16 – 17**

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>PUBLIC</td>
<td>$25,876,602</td>
<td>67%</td>
</tr>
<tr>
<td>PRIVATE</td>
<td>$5,322,227</td>
<td>33%</td>
</tr>
</tbody>
</table>

**PROGRAM, ADMINISTRATIVE, AND FUNDRAISING EXPENSES**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
<th>Percentage</th>
</tr>
</thead>
<tbody>
<tr>
<td>FUNDRAISING</td>
<td>$1,210,164</td>
<td>4%</td>
</tr>
<tr>
<td>PROGRAM</td>
<td>$29,396,094</td>
<td>87%</td>
</tr>
<tr>
<td>ADMINISTRATIVE</td>
<td>$3,352,670</td>
<td>10%</td>
</tr>
</tbody>
</table>

The People Concern estimates a more than $43 million annual operating budget for fiscal year 2018 – 2019.

To learn more about how you can volunteer or get involved, please visit thepeopleconcern.org

THE PEOPLE CONCERN BOARD OF DIRECTORS

Charles F. Adams • Rae W. Archibald • Thomas Baxter • Pamela Boyd
Jonathan M. Brenner, Esq. • Will Ford • Gary Foster • Greg Germann
Julie Guett • Stephen Gunther • Richard G. Hirsch, Esq.
Sarah Jessup (Chair) • Steven K. Jones • Laura Kaiser
Thomas Mahoney, CPA • Tom Neary • Michael T. O’Brien
Michael Parks • Gary A. Richwald, MD, MPH • Stephen E. Scherer
Charles P. Smith • Charles W. Smith • Mehran Tashimi • Brian Temple
LaMae Weber • Diane Wilson • Bart F. Zitnitsky

2018 IMPACT REPORT
Over the last year, our goal has been to take our agency to new heights. Since our merger of OPCC and Lamp Community in 2016, leadership and staff at The People Concern have worked tirelessly to increase our reach and impact in providing for our most vulnerable neighbors. We are thrilled to share with you all that has been accomplished this year through your support.

We are thrilled to share with you all that has been accomplished this year through your support. From multiplying our outreach teams across the County to expanding our Arts and Money Management programs, we have been diligently working towards improving the lives of those we serve. With your help, we have been able to empower people to rebuild their lives.

We have much to look forward to this year. In the coming year, our new partnerships with government agencies and innovative housing developers, groundbreaking projects, and further expansion of our work, we plan on expanding our ability to provide ongoing support and services to our neighbors in need.

At The People Concern, we are committed to more than managing homelessness. We aim to end it. We are excited for the coming year and at all that we can accomplish together toward creating a community where everyone is housed, healthy, and safe.

John Maceri
Chief Executive Officer

Data collected from July 2017 – June 2018

MENTAL HEALTHCARE
416 program participants have improved their mental health through counseling, therapy, and groups.

SUBSTANCE ABUSE
An average of 160 individuals per month were empowered to improve their wellbeing by managing, reducing, or ending substance use through our services.

MEDICAL CARE
An average of 244 people per month had improved access to medical care.

WELLNESS PROGRAM
DOMESTIC VIOLENCE
Of the smokers, 19% quit and 47% smoked less. Sojourn, our domestic violence program, brought increased safety to the lives of 1,624 individuals who have been connected to shelter, support groups, hotline calls, or service referrals.

INCOME SERVICES
55% of the evaluated participants in our Wellness Program saw a decrease in their BMI. Of the smokers, 19% quit and 47% smoked less. We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year. 268 individuals are now financially stable and practicing fiscal responsibility.

HOUSING
673 individuals moved into a home of their own, a 140% increase from the previous year!

OUTREACH
We expanded across Los Angeles County by creating 8 new multidisciplinary outreach teams. DOUBLING our ability to meet individuals where they are.

DOMESTIC VIOLENCE
Sojourn, our domestic violence program, brought increased safety to the lives of 1,624 individuals who have been connected to shelter, support groups, hotline calls, or service referrals.

INCOME SERVICES
We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year. 268 individuals are now financially stable and practicing fiscal responsibility.

JOHN MACERI
CHIEF EXECUTIVE OFFICER

IN THE LAST YEAR

073 individuals moved into a home of their own – 140% increase from the previous year!

We expanded across Los Angeles County by creating 8 new multidisciplinary outreach teams. DOUBLING our ability to meet individuals where they are.

These new teams built relationships with 1,677 individuals to connect them to life-saving services, with the end goal of housing.

We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year. 268 individuals are now financially stable and practicing fiscal responsibility.

We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year. 268 individuals are now financially stable and practicing fiscal responsibility.

We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year. 268 individuals are now financially stable and practicing fiscal responsibility.
In the Last Year

Data collected from July 2017 – June 2018

MENTAL HEALTHCARE
416 program participants have improved their mental health through counseling, therapy, and groups.

SUBSTANCE ABUSE
An average of 160 individuals per month were empowered to improve their wellbeing by managing, reducing, or ending substance use through our services.

MEDICAL CARE
We expanded our Wellness Program from Downtown into the Westside, growing the program by 22% in its first year.

HOUSING
673 individuals moved into a home of their own, a 140% increase from the previous year.

OUTREACH
We expanded across Los Angeles County by creating 8 new multidisciplinary outreach teams, doubling our ability to meet individuals where they are.

DOMESTIC VIOLENCE
Sojourn, our domestic violence program, brought increased safety to the lives of 1,624 individuals who have connected to shelter, support groups, hotline calls, or service referrals.

INCOME SERVICES
55% of the evaluated participants in our Money Management program saw a decrease in their BMI.

We are thrilled to share with you all that has been accomplished this year through your support. From multiplying our outreach teams across the County to expanding our Arts and Money Management programs from Downtown to the Westside, our agency continues to meet the most deeply rooted needs of those we serve.

We have much to look forward to in the coming year. New partnerships with government agencies and innovative housing developers, groundbreaking programs, and further expansion of our work, the People Concern’s commitment to provide ongoing support and services to our neighbors in need.

Throughout the year, we have committed to more than managing homelessness. We are here to end it. We are excited for the coming year and at this time we can accomplish together toward creating a community where everyone is a housed, healthy and safe.

At The People Concern, we are committed to more than managing homelessness. We are here to end it. We are excited for the coming year and at this time we can accomplish together toward creating a community where everyone is housed, healthy and safe.

INCOME SERVICES
We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year.

268 individuals are now financially stable and practicing fiscal responsibility.

OUTREACH
50% of the evaluated participants in our Wellness Program saw a decrease in their BMI.

We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year.

268 individuals are now financially stable and practicing fiscal responsibility.

DOMESTIC VIOLENCE
Sojourn, our domestic violence program, brought increased safety to the lives of 1,624 individuals who have connected to shelter, support groups, hotline calls, or service referrals.

INCOME SERVICES
We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year.

268 individuals are now financially stable and practicing fiscal responsibility.

OUTREACH
We expanded across Los Angeles County by creating 8 new multidisciplinary outreach teams, doubling our ability to meet individuals where they are.

DOMESTIC VIOLENCE
Sojourn, our domestic violence program, brought increased safety to the lives of 1,624 individuals who have connected to shelter, support groups, hotline calls, or service referrals.

INCOME SERVICES
We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year.

268 individuals are now financially stable and practicing fiscal responsibility.

OUTREACH
We expanded across Los Angeles County by creating 8 new multidisciplinary outreach teams, doubling our ability to meet individuals where they are.

DOMESTIC VIOLENCE
Sojourn, our domestic violence program, brought increased safety to the lives of 1,624 individuals who have connected to shelter, support groups, hotline calls, or service referrals.

INCOME SERVICES
We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year.

268 individuals are now financially stable and practicing fiscal responsibility.

OUTREACH
We expanded across Los Angeles County by creating 8 new multidisciplinary outreach teams, doubling our ability to meet individuals where they are.

DOMESTIC VIOLENCE
Sojourn, our domestic violence program, brought increased safety to the lives of 1,624 individuals who have connected to shelter, support groups, hotline calls, or service referrals.

INCOME SERVICES
We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year.

268 individuals are now financially stable and practicing fiscal responsibility.

OUTREACH
We expanded across Los Angeles County by creating 8 new multidisciplinary outreach teams, doubling our ability to meet individuals where they are.

DOMESTIC VIOLENCE
Sojourn, our domestic violence program, brought increased safety to the lives of 1,624 individuals who have connected to shelter, support groups, hotline calls, or service referrals.

INCOME SERVICES
We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year.

268 individuals are now financially stable and practicing fiscal responsibility.
IN THE LAST YEAR

Data collected from July 2017 – June 2018

MENTAL HEALTHCARE

416 program participants have improved their mental health through counseling, therapy, and groups.

SUBSTANCE ABUSE

An average of 160 individuals per month were empowered to improve their wellbeing by managing, reducing, or ending substance use through our services.

MEDICAL CARE

An average of 244 people per month had improved access to medical care.

WELLNESS PROGRAM

55% of the evaluated participants in our Wellness Program saw a decrease in their BMI. Of the smokers, 19% quit and 47% smoked less.

DOMESTIC VIOLENCE

Sojourn, our domestic violence program, brought increased safety to the lives of 1,624 individuals who have been connected to shelter, support groups, hotline calls, or service referrals.

INCOME SERVICES

We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year. 268 individuals are now financially stable and practicing fiscal responsibility.

HOUSING

373 individuals moved into a home of their own, a 55% increase from the previous year.

OUTREACH

We expanded across Los Angeles County by creating 8 new multidisciplinary outreach teams. DOUBLING our ability to meet individuals where they are at. These new teams built relationships with 8,187 individuals to connect them to life-saving services, with the end goal of housing.

IN THE LAST YEAR

Over the last year, our goal has been to take our agency to new heights. Since our merger of OPCC and Lamp Community in 2016, leadership and staff at The People Concern have worked tirelessly to increase our reach and impact in providing for our most vulnerable neighbors. We expanded into the Westside to open our arms to Los Angeles County to truly help people where they are.

We are thrilled to share with you all that has been accomplished this year through your support. From multiplying our outreach teams across the County to expanding our arts and Money Management programs from Downtown to the Westside, our agency continues to meet the most deeply seeded needs of those we serve, while also providing empowering people to rebuild their lives. We housed exponentially more individuals this year — individuals who are proud to say they are now formerly homeless — 15 out of whom we evaluated this year.

We have much to look forward to in the coming year. New partnerships with government agencies and innovative housing developers, groundbreaking programs, and further expansion of our work. We are excited to continue to provide ongoing support and services to our neighbors, no matter where they are in their journey.

As part of The People Concern, we are committed to more than managing homelessness. We are here to end it. We are excited for the coming year and at that we can accommodate together toward creating a community where everyone is cared for, healthy, and safe.

JOHN MACERI
CHIEF EXECUTIVE OFFICER

INCOME SERVICES

We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year. 268 individuals are now financially stable and practicing fiscal responsibility.

SUBSTANCE ABUSE

An average of 160 individuals per month were empowered to improve their wellbeing by managing, reducing, or ending substance use through our services.

MEDICAL CARE

An average of 244 people per month had improved access to medical care.

WELLNESS PROGRAM

55% of the evaluated participants in our Wellness Program saw a decrease in their BMI. Of the smokers, 19% quit and 47% smoked less.

DOMESTIC VIOLENCE

Sojourn, our domestic violence program, brought increased safety to the lives of 1,624 individuals who have been connected to shelter, support groups, hotline calls, or service referrals.

INCOME SERVICES

We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year. 268 individuals are now financially stable and practicing fiscal responsibility.

Housing

373 individuals moved into a home of their own, a 55% increase from the previous year.

Outreach

We expanded across Los Angeles County by creating 8 new multidisciplinary outreach teams. DOUBLING our ability to meet individuals where they are at. These new teams built relationships with 8,187 individuals to connect them to life-saving services, with the end goal of housing.

Income Services

We expanded our Money Management program from Downtown into the Westside, growing the program by 22% in its first year. 268 individuals are now financially stable and practicing fiscal responsibility.
The People Concern estimates a more than $43 million annual operating budget for fiscal year 2018–2019.

<table>
<thead>
<tr>
<th>PUBLIC AND PRIVATE REVENUE SOURCES FY16–17</th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PUBLIC</strong></td>
<td>$25,876,602</td>
<td></td>
</tr>
<tr>
<td><strong>PRIVATE</strong></td>
<td>$5,322,227</td>
<td></td>
</tr>
</tbody>
</table>

**PUBLIC AND PRIVATE REVENUE SOURCES**

<table>
<thead>
<tr>
<th><strong>PUBLIC</strong></th>
<th><strong>PRIVATE</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>$25,876,602</td>
<td>$5,322,227</td>
</tr>
</tbody>
</table>

**PROGRAM, ADMINISTRATIVE, AND FUNDRAISING EXPENSES**

<table>
<thead>
<tr>
<th>EXPENSE TYPE</th>
<th>EXPENSE AMOUNT</th>
<th>EXPENSE PERCENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>PROGRAM</td>
<td>$29,396,094</td>
<td>87%</td>
</tr>
<tr>
<td>FUNDRAISING</td>
<td>$1,210,164</td>
<td>4%</td>
</tr>
<tr>
<td>ADMINISTRATIVE</td>
<td>$3,352,670</td>
<td>10%</td>
</tr>
</tbody>
</table>

**THEPEOPLECONCERN BOARD OF DIRECTORS**

- Charles F. Adams
- Rae W. Archibald
- Thomas Baxter
- Pamela Boyd
- Jonathan M. Brenner, Esq.
- Will Ford
- Gary Foster
- Greg Germain
- Julie Guett
- Stephen Gunther
- Richard G. Hirsch, Esq.
- Sarah Jessup (Chair)
- Steaven K. Jones
- Laura Kaiser
- Thomas Mahoney, CFA
- Tom Neary
- Michael T. O’Brien
- Michael Parks
- Gary A. Richwald, MD, MPH
- Stephen E. Scherer
- Charles F. Smith
- Charles W. Smith
- Mehran Taslimi
- Brian Temple
- LaMae Weber
- Diane Wilson
- Bart F. Zitnitsky

To learn more about how you can volunteer or get involved, please visit thepeopleconcern.org.
The People Concern estimates a more than $43 million annual operating budget for fiscal year 2018 – 2019.